

## Message Text

UNCLASSIFIED

PAGE 01 TIJUAN 00106 221748Z

64

ACTION XMB-04

INFO OCT-01 ARA-10 ISO-00 AID-05 CIAE-00 COME-00 EB-07

FRB-01 INR-07 NSAE-00 TRSE-00 OPIC-06 SP-02 CIEP-02

LAB-04 SIL-01 OMB-01 /051 W  
----- 122691

R 221600Z APR 75

FM AMCONSUL TIJUANA

TO SECSTATE WASHDC 977

INFO AMEMBASSY MEXICO

UNCLAS TIJUANA 0106

E.O. 11652: N/A

TAGS:

SUBJ: EXIM CREDIT GUARANTEE FOR SALE OF AUTOMOBILES AND TRUCKS TO  
AUTOMOTRIZ DEL VALLE, S.A., MEXICALI

REF: UNCLAS STATE 063701 (AND AMEMBASSY MEXICO'S WIRENOTE MARCH  
25, COM/ORTEGA)

1. ADDRESS: BOULEVARD LOPEZ MATEOS Y CALLE MEXICO (APARTADO POS-  
TAL 1170), MEXICALI, B.C. OR POST OFFICE BOX 373, CALEXICO, CA.  
92231. TEL: 903 762-4401. GENERAL MANAGER EUGENIO W. ELOURDY.

2. FORD AUTO AND TRUCK DISTRIBUTOR. INCORPORATED 1959. EMPLOYS  
70. SALES AREA BAJA CALIFORNIA.

3. FINANCIAL REFERENCES: BANCO LONGORIA, S.A., MEXICALI AND  
FINANCIERA DE FOMENTO INDUSTRIAL, REFORMA 1100, MEXICALI. COM-  
MERCIAL REFERENCES: FORD MOTOR CREDIT CO., EXPORT DIVISION, 50000  
GRAND RIVER EXPRESSWAY, WIXOM, MICHIGAN 48096; FORD EXPORT COR-  
PORATION 153, HALSEY STREET, NEWARK, N.J., 07102.

4. FOREIGN FIRMS REPRESENTED: N/A

5. CENTRALLY LOCATED IN MODERN SHOWROOMS. PRINCIPAL HAS EXCELLENT  
COMMERCIAL AND FINANCIAL REPUTATION. LOCAL BANK SOURCES REPORT  
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PAGE 02 TIJUAN 00106 221748Z

FIRM PROMPT IN MEETING FINANCIAL OBLIGATIONS. POST CONSIDERS

FIRM AS A VERY GOOD TRADE CONTACT FOR U.S. FIRMS.

6. APRIL 1975.

DEHART

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES, TRUCKS, CREDIT GUARANTEES, AUTOMOBILES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975TIJUAN00106  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750141-0564  
**From:** TIJUANA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750426/aaaaayyu.tel  
**Line Count:** 65  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION XMB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 UNCLAS STATE 063701  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** ShawDG  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 24 NOV 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <24 NOV 2003 by MaustMC>; APPROVED <30 DEC 2003 by ShawDG>  
**Review Markings:**

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US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EXIM CREDIT GUARANTEE FOR SALE OF AUTOMOBILES AND TRUCKS TO AUTOMOTRIZ DEL VALLE, S.A., MEXICALI  
**TAGS:** BPRO, EFIN, MX, XMB, AUTOMOTRIZ DEL VALLE SA  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006